

TriNet Broker Partner Incentive

Earn \$25 PEPM on medically enrolled WSEs*



HOW TO QUALIFY

1. Refer a net new TriNet client for **PEO**
2. Clients first payroll run must be between **Nov. 1 2026 and Feb. 28, 2027**
3. Meet standard minimum of 5 worksite employees (WSEs) on the TriNet platform
4. Maintain 60% or greater WSE participation in TriNet-sponsored medical coverage

PAYMENT & ELIGIBILITY DETAILS

- The Benefits Payment (Marketing and Assistance Fee) will be increased from **\$10 to \$25 PEPM** for eligible medically enrolled WSEs for qualified client referrals.
- Enhanced amount will be applied to Marketing and Assistance fee as long as the client remains eligible and medical participation requirements are met.
- If medical participation drops below 60%, the fee will revert to standard \$10 PEPM. If medical participation returns to 60%, the fee will increase back to \$25 PEPM.
- This incentive will not be combined with existing Blue Shield of California (BSCA) payouts, however WSEs enrolled in BSCA plans will be included in overall participation for monthly calculation purposes.

**All TriNet incentives are subject to applicable referral program terms, eligibility requirements, and payout conditions. TriNet reserves the right to interpret, modify, suspend, or terminate any incentive program in its sole discretion. Please do not forward this communication as it is intended only for this recipient.*